

Board of County Commissioners Agenda Request

Date of Meeting: January 27, 2009
Date Submitted: January 15, 2009
To: Honorable Chairman and Members of the Board
From: Bud Parmer, Interim County Manager
Subject: Authorization to Execute Contract for Continuing Telephone Services with TDS Telecom

Statement of Issue:

This item seeks Board approval for continuing telephone services with TDS Telecom and to authorize the Chairman to execute the final contract.

Background:

The Board's current telephone service contract with TDS will expire on November 2, 2009.

Analysis:

TDS has provided the County with a new contractual agreement to continue the Board's current telephone services for a 24 month period. The contractual language is in good standing with the previous agreement with TDS. Terms left to negotiate are related to basic customer service and billing issues.

Fiscal Impact:

The new 24 month contract will cost the County approximately \$3,212 per month which is the same amount from the previous 24 month period. There are appropriate monies within the Technology I.S. Fund (502) to cover the monthly telephone expenses.

Options:

1. Authorize the Chairman to execute the agreement with TDS Telecom for continuing telephone services.
2. Board Direction

Recommendation:

Option 1.

Agenda Request: Authorization to Execute Contract for Continuing Telephone Services
with TDS Telecom

January 27, 2009

Page 2 of 2

Attachments:

1. Email regarding current rates from TDS Authorized Representative, Roger Tyo, Senior Account Executive-Strategic Accounts.
2. Master Telecommunications Service Agreement (Exhibit A).

Arkeba Bouie

From: Tyo, Roger [roger.tyo@tdstelecom.com]
Sent: Saturday, January 10, 2009 10:06 AM
To: Arkeba Bouie
Subject: FW: VTN Exhibit A renewal 01-09-09.doc
Attachments: VTN Exhibit A renewal 01-09-09.doc

<<VTN Exhibit A renewal 01-09-09.doc>>

Arkeba, You are currently paying TDS \$3,211.85 per month. This monthly charge is based on a 24 month term.

If you go with a 24 month term, your monthly bill will remain the same

If you go with a 36 month term, your new monthly rate will be \$3,026.25. **This will result in a monthly savings of \$185.60**

If you go with a 60 month term, your new monthly rate will be \$2,700.75. **This will result in a monthly savings of \$511.10**

Please check what option you would like to renew with on the Exhibit A.

If you have any questions, let me know.

Regards

Roger

Roger Tyo
Senior Account Executive-Strategic Accounts
TDS Telecom
58 North Gross Road
Kingsland GA, 31548
Phone # (912) 882-1467
Cell (912) 674-5821
Toll Free # (877) 717-0896
Fax # (912) 576-1137
<http://www.tdstelecom.com/bizctr/bssc.asp>



Exhibit A – Telecommunications Service Description and Pricing

VTN Services

Subject to Master Telecommunications Service Agreement dated: **11-02-06**

The Virtual Telephone Network ("VTN" or the "Service") is a central office based business communications service provided by TDS Telecom ("TDS") which provides capabilities similar to those offered on a private branch exchange, but without requiring switching equipment on the Customer's premises. VTN integrates all of a Customer's lines into a single telecommunications system. All VTN station lines may be equipped with standard features. Additional optional features may also be selected which may incur additional related charges.

Billing Address and Contact Information:

Customer Name:	Gadsden County Board of County Commissioners		
Street Address:	9 E Jefferson Street		
City:	Quincy	State:	FL Zip: 32351
County:			
Federal Tax ID:	n/a		
Contact:			
Phone #:	850-875-8651	Facsimile #:	

Contract Commitment: *

Contract Term:	<input type="checkbox"/> 12 Month	<input type="checkbox"/> 24 Month	<input type="checkbox"/> 36 Month	<input type="checkbox"/> 60 Month		
Minimum Lines:	<input type="checkbox"/> 2 Lines	<input type="checkbox"/> 5 Lines	<input type="checkbox"/> 20 Lines	<input type="checkbox"/> 50 Lines	<input checked="" type="checkbox"/> 80 Lines	<input type="checkbox"/> Other:
Effective Date:	Line Rate: Continuation of existing service	Digital Key Channel Rate:				

Note Regulatory Fees, VTN Features, Optional Features and VTN Mail are not included as part of the VTN Agreement.

Service Description ("Services"):

Service Description:	Virtual Telephone Network (VTN) services, as described in Tariffs. contract renewal
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It is expressly understood and agreed that the VTN services which are subject of this Agreement are provided pursuant to and under the terms and conditions of such tariff's (or contract) which may be in effect from time to time and supplemented by the terms of the Agreement and this Exhibit. In the event of a conflict between the terms of any applicable tariff and this Agreement or Exhibit, the terms of the tariff will control. In the event the Services provided under this Agreement are de-tariffed, the terms and the conditions of the tariff on their last effective date shall continue in effect, except in the case of a conflict between any such tariff and this Agreement in which case this Agreement shall control until such time as the parties can agree to new terms and conditions for the provision of the Services.

NOTE: The following termination language supersedes the termination language set forth in the Master Telecommunications Service Agreement:

If Customer cancels VTN Service or falls below the Minimum Line commitment prior to the completion of the Contract Term, the Customer shall be obligated to pay termination liability charges. Customers who fall below the Minimum Line Commitment may continue to pay for the Minimum Lines until the end of the Contract Term or terminate the contract. The Customer's termination liability is as follows (unless superseded by local tariff):

12-Month Term

If the Customer cancels Service prior to 12 months of Service they will be assessed a liability charge equal to 75 percent of the remaining revenues from the minimum number of lines for that 12-month term.

$$(Minimum\ Number\ of\ Lines) \times (Months\ to\ reach\ 12) \times (12\ Month\ Line\ Rate) \times 75\%$$

Multi-Term (Canceled prior to 12 Months)

If the Customer cancels service prior to 12 months they will be assessed the 12-Month Term liability charge. In addition the Customer will also be charged the difference between the price they paid and the price they would have paid if on a 12-month term.

$$(Minimum\ Number\ of\ Lines) \times (Months\ to\ reach\ 12) \times (12\ Month\ Line\ Rate) \times 75\% \\ (Number\ of\ Lines) \times (Months\ in\ Service) \times (Difference\ between\ billed\ rate\ and\ the\ 12-month\ line\ rate)$$

Multi-Term (Canceled after 12 Months)

If the Customer cancels Service after 12 months, but prior to the expiration of the Contract Term the Customer will be retroactively billed as if the Customer had initially ordered the service at the most recently expired term offered for VTN service.

$$(Minimum\ Number\ of\ Lines) \times (Months\ in\ Service) \times (Difference\ between\ billed\ rate\ and\ most\ recently\ expired\ line\ rate)$$

Unauthorized disclosure prohibited.

Exhibit A to Telecommunications Service Agreement

Exhibit A – Telecommunications Service Description and Pricing (cont.)

VTN Services

Authorization:

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the day and year first written below.

Gadsden County Board of Commissioners

TDS Telecom

Customer Name

By:

By:

Signature – Authorized Representative

Signature – Authorized Representative

Print Name

Roger Tyo

Print Name

Title

Sr. Account Executive

Title

Date

Date

Unauthorized disclosure prohibited.